



**Company Name:** Tumbi Technology  
**Address:** 2115 Stephens Place Suite 310,  
 New Braunfels TX 78130  
**Contracting Options:** SBA 8(a) Certified  
 Direct Award  
**Website:** www.tumbijv.com

**Status:** Tribally Owned Small  
 Disadvantaged Business  
**SBA 8(a) Exit Date:** 3/12/2028  
**UEI:** NTPPLJ2E51S3  
**Cage Code:** 9UWS1  
**Contact:** Tumbi-Biz@tumbijv.com



## SPEED AND IMPACT

Tumbi Technology is an 8(a) Joint Venture between Red Cedar TG, the 100% tribally owned Native American SBA 8(a) Small Disadvantaged Business, and UNCOMN, a Service-Disabled Veteran-Owned Small Business. With Red Cedar TG as the Protégé and UNCOMN as the Mentor, we combine the best of both worlds: Red Cedar TG's dedication to community-driven growth and sustainability, and UNCOMN's proven track record of delivering transformative business and technology consulting services.

Utilizing the SBA 8(a) program will also streamline your procurement process, offering top-tier IT and telecommunications services while supporting the growth and diversity of our culturally rich enterprise. By choosing our 8(a) business, your federal agency can benefit from a streamlined procurement process that is characterized by speed and simplicity. We are committed to driving success through innovation, integrity, and collaboration. Join us on our journey to create a smarter, more connected world.



## TRIBAL 8(A) ADVANTAGES

### ✓ SOLE-SOURCE CONTRACTING

Our 8(a) certification allows your agency to award sole-source contracts to us, streamlining the procurement process and providing you with an efficient and reliable partner to meet your needs. This helps your agency acquire goods and services faster, saving time and administrative resources.

### ✓ ACCESS TO SPECIALIZED CAPABILITIES

By choosing our 8(a) certified business, you gain access to a diverse set of specialized capabilities and an agile team that is empowered to efficiently navigate federal contracting requirements. We bring a unique perspective and an innovative approach to addressing your agency's challenges and objectives.

### ✓ EXPERTISE IN FEDERAL REGULATIONS

Our 8(a) certification signifies that we have a thorough understanding of federal regulations, including those related to contracting, compliance, and reporting. This expertise ensures that your agency can confidently engage with a contractor who is well-versed in the intricacies of federal requirements, reducing the risk of compliance-related issues.

### ✓ SIMPLIFIED COMPLIANCE DOCUMENTATION

When working with our 8(a) certified business, your agency can expect streamlined compliance documentation. We are experienced in navigating the complex landscape of compliance requirements, ensuring that all necessary documentation is efficiently managed and submitted in accordance with federal regulations.

## SOLE SOURCE ADVANTAGES

- ✓ SBA may award a direct award contract (sole source) with an unlimited ceiling to an 8(a) participant owned and controlled by a Native American tribe per **13 CFR 124.506(b)**.
- ✓ Sole source offers flexibility and reliability through direct negotiations per **13 CFR 124.503** and competitive threshold exemptions per **48 CFR 19.805-1**.
- ✓ Elimination of pre-award schedule risk as Native American sole source procurements can not be protested per **13 CFR 124.517(a)**.
- ✓ Tribal 8(a)s like Tumbi Technology, unlike other 8(a) companies, provide the Government with a virtually unlimited sole source ceiling per **48 CFR 6.303-1**.
- ✓ The Government may award sole source contracts to Tribal 8(a) companies up to \$22M without Justification and Approval (J&A) and more than \$22M with J&A, offering an unlimited threshold per **13 CFR 124.506(a)**.
- ✓ Pre-competed, easy-to-use contract with streamlined ordering procedures based on **FAR 16.505**.



## 30-60 DAYS

The time it typically takes for a quick, smooth transition to full contract operations with an 8(a) company.



# BENEFITS OF TRIBAL AND SOLE SOURCE CONTRACTING

UEI: NTTPLJ2E51S3 CAGE CODE: 9UWS1

## WHY PARTNER WITH TRIBAL 8(a)

### ✓ PRE-NEGOTIATED TERMS

Your agency can take advantage of 8(a) pre-negotiated terms and conditions: expediting the contracting process and simplifying the administrative requirements of procurement. This efficient approach ensures that both parties can focus on the successful execution of the contract.

### ✓ PROVEN ELIGIBILITY AND CAPABILITY

As an 8(a) certified business, we have undergone a comprehensive certification process to demonstrate our eligibility and capability to deliver exceptional products and services. This means that your agency can confidently engage with a pre-qualified supplier, reducing the time and effort typically associated with vetting potential contractors.

### ✓ REPORTING EFFICIENCY

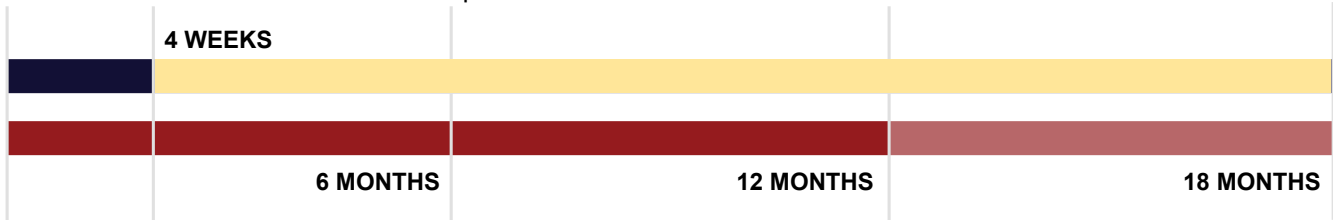
By partnering with our 8(a) certified business, your agency can benefit from reporting efficiency. We understand the importance of timely and accurate reporting, and we are committed to delivering the necessary documentation in a streamlined and efficient manner, reducing the administrative burden on your agency.

### ✓ TRANSPARENT AND COLLABORATIVE APPROACH

We foster a transparent and collaborative approach to compliance and reporting, ensuring that your agency is kept informed and involved throughout the contract process. Our commitment to open communication and partnership enables both a smooth and efficient compliance and reporting

## ACCELERATED PROCUREMENT TIMELINE

Measured in weeks rather than months, a sole source procurement provides the Government with Tumbi Technology's high quality and CPARS demonstrated performance six times faster than a standard procurement. With open discussions across the procurement process immediately following SBA approval, we offer the ability and expertise to help tailor pre-award requirements for our customers to best achieve their desired post-award outcomes.



### TUMBI TECHNOLOGY SOLE-SOURCE PROCESS

**3 - 4 WEEKS**

1. Develop SOW
2. Identify Budget
3. Submit Sole-Source Solicitation to SBA
4. Receives SBA Response within 5 Days
5. Negotiate and Award Contract
6. Start Performance

### STANDARD PROCUREMENT PROCESS

**12 - 18 MONTHS**

1. Develop SOW
2. Identify Budget
3. Identify Contract Vehicle
4. Develop Solicitation
5. Post Solicitation
6. Amend Solicitation
7. Receive and Evaluate Responses
8. Establish Competitive Range
9. Discussion, ENs, FPRs
10. Award Contract
11. Protests & Associated Delays
12. Start Performance

## LEARN MORE

### OUR NAICS

- 238210 Electrical Contractors and Other Wiring Installation Contractors
  - 513210 Software Publishers
  - 541330 Engineering Services
  - 541511 Custom Computer Programming
  - 541512 Computer Systems Design Services
  - 541519 Other Computer Related Services
  - 541611 Administrative Management and General Management Consulting Services
  - 541690 Other Scientific and Technical Consulting Services
  - 611420 Computer Training
- See website for additional NAICS information

### OUR CAPABILITIES

- ⇒ Enterprise Architecture & Business Process Modeling
- ⇒ Software Engineering & Application Development
- ⇒ Secure Cloud
- ⇒ Cyber Security
- ⇒ Intelligent Data Solutions
- ⇒ IT Operations & Maintenance
- ⇒ Telecommunications

### SOCIOECONOMIC STATUS

- SBA Small Disadvantage Business (SDB)
- Indian Small Business Economic Enterprise (ISBEE)

### RATINGS/CERTIFICATIONS

- SBA 8(a) Certified
- ISO 9001:2015
- ISO 20000-1:2018
- ISO 27001:2013
- CMMI DEV Level III
- CMMI SVC Level III



To learn more about Tumbi Technology, visit our website or contact us at [Tumbi-Biz@tumbijv.com](mailto:Tumbi-Biz@tumbijv.com)